

## eClinicalWorks

<b>Contact:</b>	
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<b># of years in business: current brand</b>	9 years
<b>Product</b>	eClinicalWorks EMR/PM
<b>Version (2007 CCHIT minimum)</b>	eClinicalWorks EMR version 7.6.15
<b>Business Model</b>	Client Server & Application Service Provider (ASP)
<b>Average time of implementation</b>	12 weeks
<b>System Features (all electronic)</b>	
Order Entry (lab/radiology)	Yes
e-Prescribing	Yes
System Reporting on Pt Data	Yes
Results Reporting from lab/rad	Yes
Patient Portal	Yes

### PRICING

<b>Client/Server (one time fee)</b>	<b>\$9,000 1st provider, \$4,500 each additional (regular \$10,000 1st, \$5,000 ea. add.)</b>
<b>ASP</b>	EMR only: \$350 pm, pp (incl. maint./support); EMR/PM: \$500 pm, pp
<b>EHR Template Customization</b>	Included
<b>Licensing (per MD, DO, NP, PA)</b>	MD, DO, NP, PA are considered providers - No fee for user licenses.
<i>Renewal required?</i>	Client Server: Maintenance only; ASP: 3 years
<i>Frequency?</i>	Client Server: Annually
<i># of staff included</i>	Unlimited
<b>Training</b>	\$750 per day, per trainer
<b>Trainer</b>	See above
<b>Implementation</b>	Depends upon practice size, 15+ provider practice will have detailed breakdown
<b>Practice Management Interface</b>	Included
<b>e-Prescribing Interface Setup</b>	No setup fee
<i>e-Prescribing Ongoing</i>	\$25 per month, per provider
<b>Lab Interface Setup</b>	No fee to practice for reference lab interface if satisfy lab test volumes
<i>Lab Ongoing</i>	No fee to practice for referral lab interface
<b>Radiology Interface Setup</b>	\$5,000 for bi-directional
<i>Radiology Ongoing</i>	Included
<b>Support</b>	Client Server: \$600 per provider, per year; ASP: Included
<i>Frequency?</i>	Annually
<i>Support provided via:</i>	Phone / online
<b>Maintenance</b>	Client Server: 18% of license fees; ASP: Included
<b>Upgrades</b>	Included
<i>Training for upgrades?</i>	Yes via webinars
<b>Hardware &amp; Peripherals</b>	N/A
<i>Server</i>	N/A
<i>Workstation</i>	N/A
<i>Monitor</i>	N/A
<i>Other (please specify)</i>	N/A
<b>Demographics Conversion</b>	\$750 per day (average 3 days)
<b>Other 3rd party products</b>	N/A

#### List any and all other costs associated for your product:

Travel Expense is a flat fee of \$250 per evening, and includes: automobile, food, and hotel. This fee is due within 10 days of contract signing and client will be billed for airfare prior to onsite training.

Clearinghouse charges (WebMD or Gateway EDI) = Approximately \$59 per month, per provider

eClinicalWeb Patient Portal: \$75 per month, per provider - eClinicalWorks hosted

#### List any other unique features for your product:

Real-time Clinical Decision Support, Order Sets, Fax software included, Scanning software included, and no additional cost for eClinicalWorks software per workstation